



## Paul A Batista

President

### KEY PROJECTS

- Established full service environmental services firm. Executive responsibilities for classified small business firm with 50+ full time staff composed of chemists, industrial hygienists, field technicians, laboratory technicians, quality assurance and administrative personnel.
- Business development and long range planning in highly competitive analytical laboratory environment.
- Development of viable, long term environmental programs for national and multi-national industrial, commercial and governmental clients.
- Maintenance of certifications/accreditations and licenses including New York State Analytical Services Protocol, Asbestos protocols, Massachusetts, Connecticut and American Industrial Hygiene Association (AIHA). Overall executive review of all certification, accreditation and licensing requirements.
- Developed analytical program for federal research and development center, resulting in long term contract. Analysis includes all soil, wastewater, solid waste, hazardous material, potable water, air and bulk samples. In house QA/QC programs initiated to accommodate client's special detection and reporting requirements.
- Secured long term relationship with state level environmental agency for quarterly and periodic sampling and analysis. Emphasis concentrated on "spill" sites and included residential and commercial sites.

### AFFILIATIONS

American Institute of Plant Engineers  
American Waterworks Association  
NYS Association of Approved Environmental Laboratories, President 1982-1984  
New York Water Pollution Control Association  
Water Environment Federation

### FIELDS OF COMPETENCE

- Executive, managerial and project management
- Groundwater/Drinking Water/Solid & Hazardous Waste
- CLP/NYS DEC ASP
- Treatability Studies
- Clean Lake diagnostic feasibility studies

### EXPERIENCE SUMMARY

- Responsible for all executive aspects of operations of analytical, industrial hygiene and products/materials testing laboratories. Budgetary and long range planning considerations.
- Experience includes all levels of analysis exposure, including GC/MS analysis for volatile, semivolatile, organics, inorganics, PLM, PCM and TEM in numerous matrices.

### CREDENTIALS

B.S. Biology, Rochester Institute of Technology, Rochester, New York  
A.A.S. Biology, Rochester Institute of Technology, Rochester, New York